

CITY OF SAN DIMAS

SALES TAX UPDATE

2Q 2022 (APRIL - JUNE)



SAN DIMAS

TOTAL: \$ 2,211,835

9.1%
2Q2022



11.3%
COUNTY

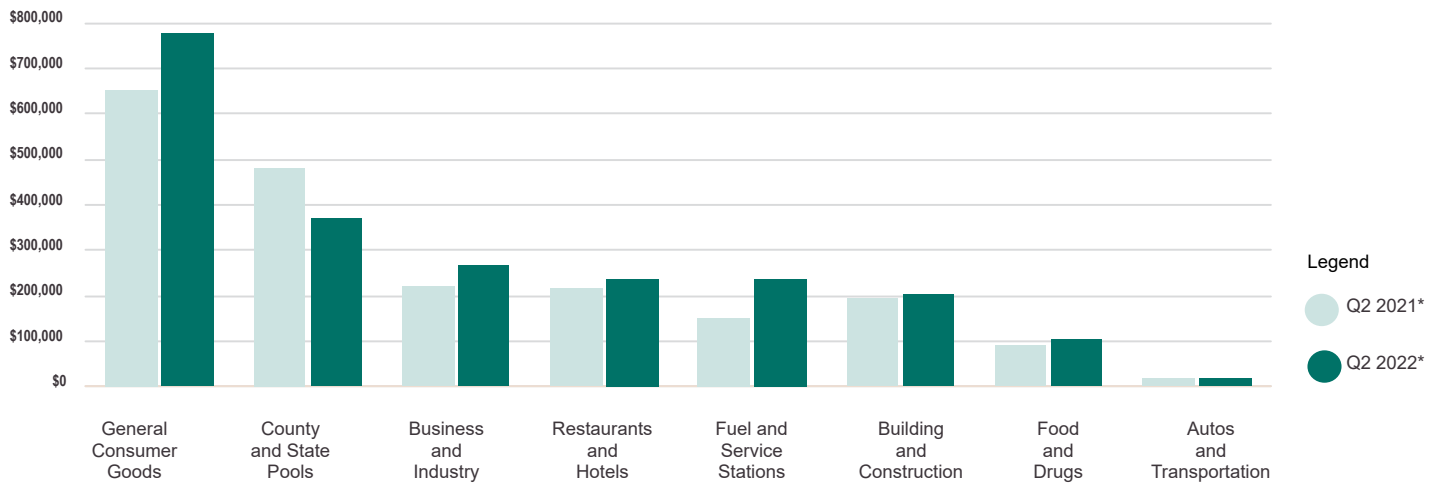


10.1%
STATE



**Allocation aberrations have been adjusted to reflect sales activity*

SALES TAX BY MAJOR BUSINESS GROUP



CITY OF SAN DIMAS HIGHLIGHTS

San Dimas' receipts from April through June were 23.9% below the second sales period in 2021 after a large accounting adjustment by a business-industrial supplier deflated cash results. Excluding this and other reporting aberrations, actual sales were up 9.1%.

A new business opening in San Dimas helped to lift the general consumer goods category by 19%.

Local gasoline stations also improved 56% on sky-high fuel prices, exceeding the 36% statewide trend. Business-industrial receipts also surged as investment in production and trade capacity were strong throughout the region. Restaurants and hotels continued to rebound compared to last year's Covid impaired results.

Conversely, allocations from the

countywide use-tax pool dipped 23% compared to the positive 6% local trend. This funding is appropriated among local jurisdictions based on proportional cash receipts, which were weaker in San Dimas due to the large accounting adjustment previously mentioned.

Net of aberrations, taxable sales for all of Los Angeles County grew 11.3% over the comparable time period; the Southern California region was up 11.1%.



TOP 25 PRODUCERS

- 7 Eleven
- AC Pro
- Albertsons
- Arco
- Berri Brothers Gas Station
- Chevron
- Costco
- Extra Fuel
- Incycle
- KPS Global
- Lowes
- Mikes Auto Service
- Pacific Sales
- Pool & Electrical Products
- Ross
- Saf Com Supply
- SCP Distributors
- Second Image
- Shell
- Show Sushi
- Stater Bros
- Target
- TJ Maxx
- Trader Joes
- Walters Wholesale Electric



STATEWIDE RESULTS

Local one cent sales and use tax for sales occurring April through June was 10% higher than the same quarter one year ago after adjusting for accounting anomalies and back payments from previous quarters. These returns mark the sixth consecutive quarter of double-digit growth since the pandemic periods in 2020, with the July-June 2022 fiscal year up 15%.

Commuters returning to offices combined with the Russia-Ukraine conflict continuing to put upward pressure on oil prices and left Californians facing the highest average price per gallon on record resulting in fuel and service station receipts 42% higher than last year. While statewide fuel consumption still trails 2019 levels, local gas prices are expected to remain high until after the summer blend period.

Led by consumer's desire to dine out, a steady rise in tourism and business travel, higher menu prices and great weather, the restaurant sector continues to flourish. Theme parks, entertainment venues and hotels showed the strongest growth with casual dining establishments remaining solid, a trend likely to remain through 2022.

The automobile sector experienced modest gains for new car dealers and rental car vendors, however sales of used autos and leasing activity has begun to cool. Brands prioritizing full electric and hybrid models still appear to be the most attractive with consumers, however increased financing rates may cause even their activity to dampen. Tight inventories that contributed to dramatic price increases over the last 18 months are also showing signs of loosening as newer models are released

in greater numbers.

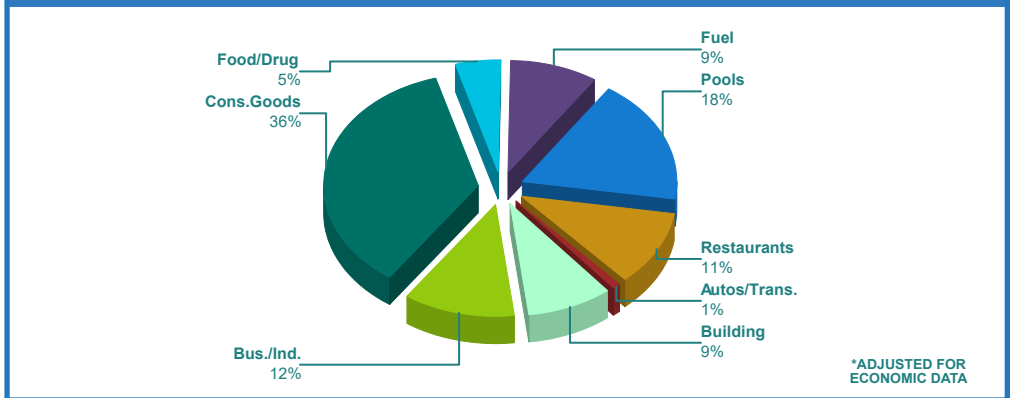
General consumer goods categories saw steady returns largely propped up by retailers also selling fuel. In comparison with the prior year when consumers were buying merchandise at a record pace, the current returns from apparel and jewelry stores grew moderately with home furnishings showing a slight decrease.

With new housing starts accelerating and residential and commercial property values rising, construction contractors remain busy. Lumber prices have softened from prior year highs leaving material suppliers with modest gains, however electrical, plumbing and energy

suppliers boosted building sector results. Increased investment in capital equipment remains an important area of growth for county pool allocations, especially as online spending for general consumer goods begins to flatten as consumers return to in-store shopping.

Overall, higher priced goods through periods of consistent demand have led to economic inflation. The Federal Reserve Board's recent actions to curb inflation are anticipated to put downward pressure on auto sales, building materials and financed general consumer goods, resulting in slower growth by year end and into 2023.

REVENUE BY BUSINESS GROUP
San Dimas This Fiscal Year*



TOP NON-CONFIDENTIAL BUSINESS TYPES

San Dimas Business Type	Q2 '22*	Change	County Change	HdL State Change
Service Stations	235.3	56.5% ↑	38.7% ↑	36.4% ↑
Casual Dining	117.4	11.2% ↑	20.6% ↑	17.3% ↑
Quick-Service Restaurants	67.8	10.6% ↑	6.3% ↑	5.2% ↑
Grocery Stores	66.9	5.0% ↑	5.9% ↑	5.3% ↑
Light Industrial/Printers	61.4	11.0% ↑	15.0% ↑	11.8% ↑
Family Apparel	56.8	8.1% ↑	-0.1% ↓	0.6% ↑
Sporting Goods/Bike Stores	49.1	30.9% ↑	-6.5% ↓	-7.4% ↓
Electronics/Appliance Stores	47.9	19.6% ↑	-3.9% ↓	-0.8% ↓
Business Services	32.4	-10.9% ↓	20.3% ↑	12.4% ↑
Fast-Casual Restaurants	31.5	-2.9% ↓	5.5% ↑	7.8% ↑

*Allocation aberrations have been adjusted to reflect sales activity *In thousands of dollars